

India Stack Developer Summit

25th January 2023



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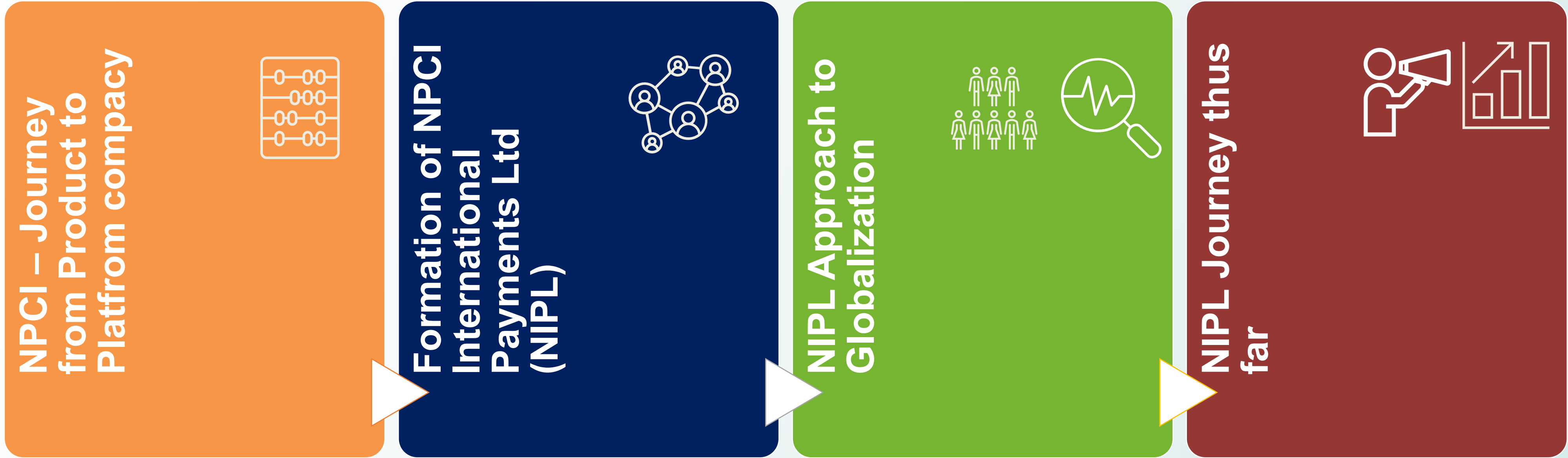
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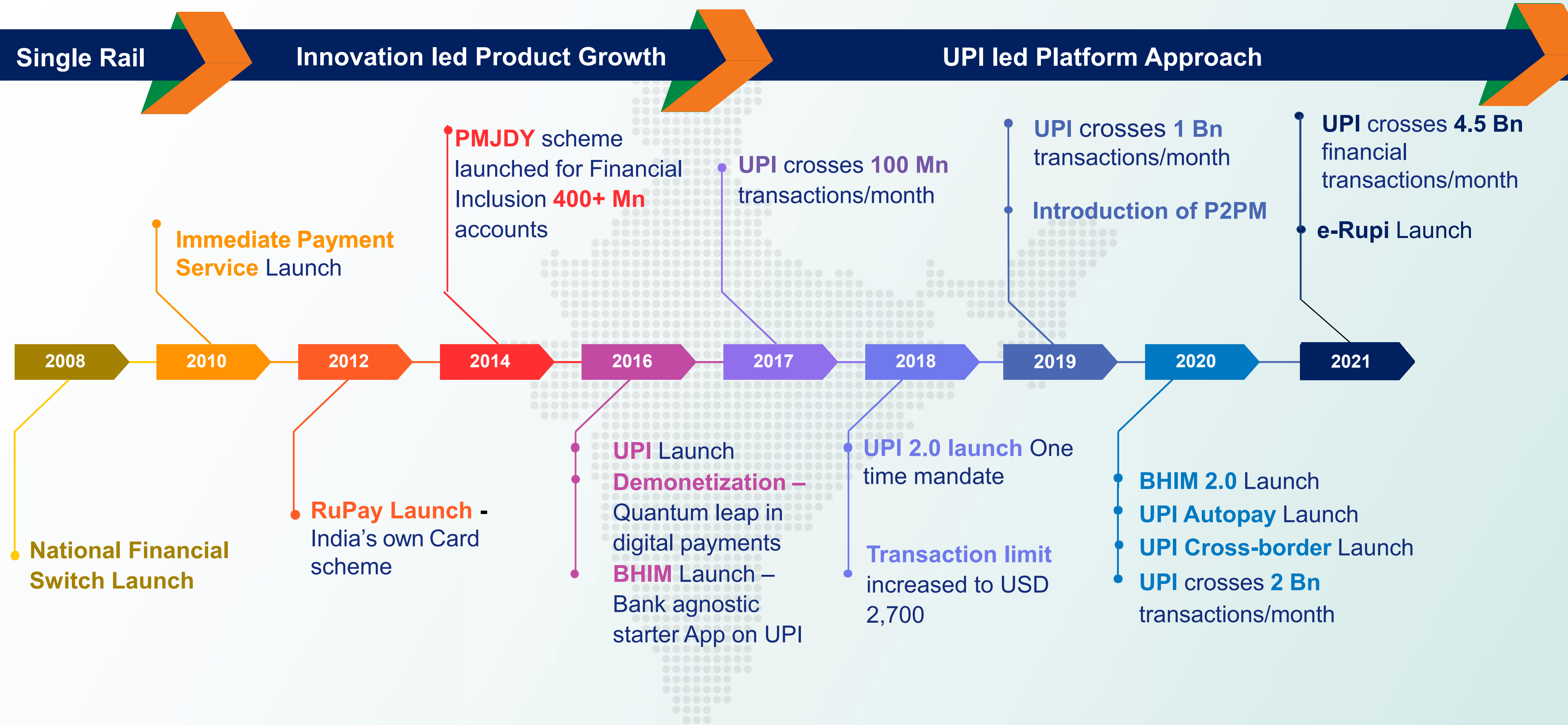
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NPCI Journey from a Single rail Product to scalable Platform Company



Diversified Product suite:



Formation of NPCI International Payments Ltd (NIPL)

With approval from Government and RBI, NPCI formed a subsidiary - [NPCI International Payments Limited \(NIPL\)](#) in Q2 2020 to take indigenously developed best-in-class digital payment solutions to International markets



From India to the World for “Digital Public Good”



Journey backed by NPCI achievements in India

- ✓ Driver of Financial Inclusion
- ✓ 650+ Million RuPay cardholders
- ✓ 315+ Million Unified Payments Interface users
- ✓ 230+ Million UPI Merchant QRs



NIPL's Objective

- ✓ UPI for Digital Public Good
- ✓ Acceptance for UPI apps and RuPay cards globally
- ✓ Remittance to and from India with efficiency and speed

NIPL geared up to drive India's aspiration of homegrown technologies going GLOBAL

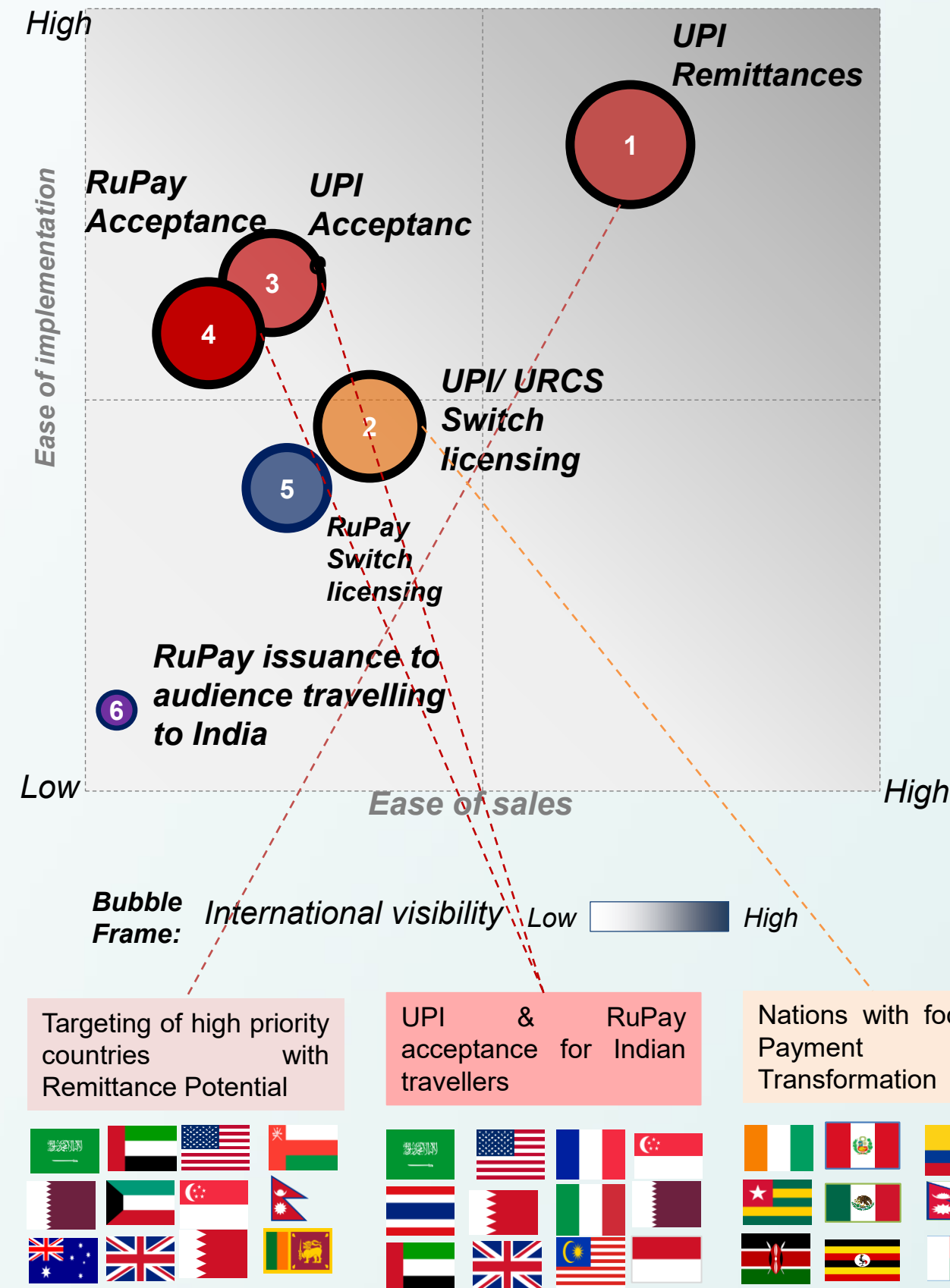
① NIPL why?

Our mission is to take home-grown best in class payment technology to international markets and add value to eco-system in India and in the process build equity for our Nation



② NIPL how?

We are exploring partnerships in area of acceptance, remittance and UPI – Like deployment in identified markets with business potential



③ NIPL what?

To drive our strategy, we are organized ourselves into 4 regions and have started engaging with key actors, to build pipeline of opportunities

Landscape mapping into 4 Regions – Americas, Europe, MEA and AP; with dedicated market team

Focused on gaining traction with key players – Central Banks, National Switches, FinTechs, Banks, Merchant Aggregators, Dev Agencies etc.

Opportunities pipeline build with systematic sales approach – Discover, Define, Design, Deliver and Deepen

NIPL is Building market focus, also identifying and engaging with Key Actors

Key Actors

Development Agencies



Big Techs



Events and Forums



Field of Play for NPCI International



● Acceptance ● Remittance ● UPI – Like Deployment



Driving engagements basis market priority and partner's strengths in concerned market

Coverage Focus		Key Players in Field	
Coverage Focus		Our Prospects	Others
Acceptance for RuPay/UPI powered Apps	North America, Europe, South and South-East Asia and GCC		
Cross-border Remittance – FIR/ FOR	North America, Europe, Singapore, GCC		
UPI-Like Deployment in International markets	South America, Asia and Africa	<p>Central Banks</p>	

Highlights from our Journey till now



Engagements with 102 Indian Missions



Outreaches to 87 Countries for UPI and RuPay Globalization



Engagements with 84 Central Banks



MOUs executed with 25 Partners

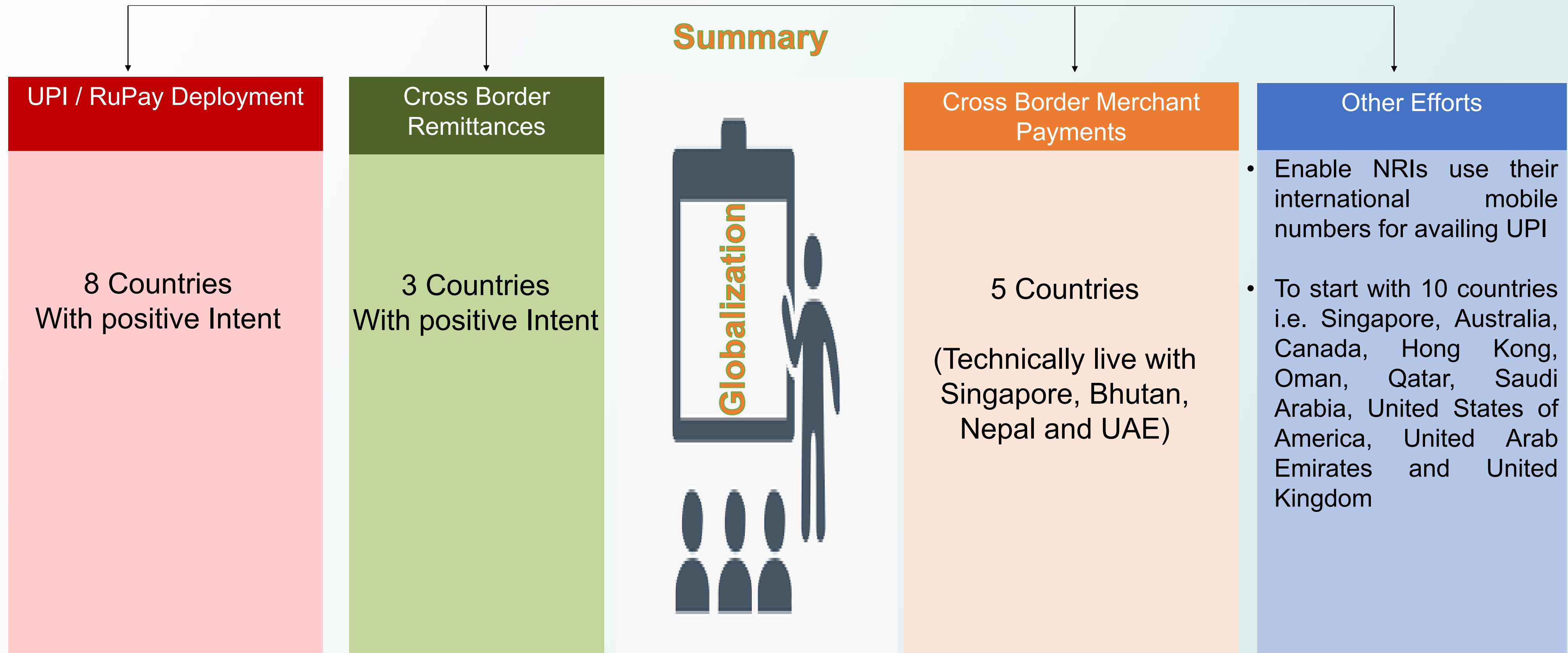


33 Countries covered under the MOUs with Partners



2 MOUs are in pipeline

Summary – Key opportunities





THANK YOU